

Annual Report

2010 Operating Statistics

Home Health Visits	89,563
Hospice Visits	23,559
Hospice Days	28,169
Home Medical Equipment (total sales)	\$23,649,315
Medicare Episodes	4,348
Home Health Average Daily Census	675
Hospice Average Daily Census	77
Flu vaccines given	39,502
Number of flu clinics	1,056
Meals on Wheels delivered	75,130
Companion Units (unit-15 minutes)	11,304
CHARITY CARE	
Meals on Wheels	\$23,216
Flu vaccines	\$18,750
Companion Care	\$43,670
Home Medical Equipment	\$88,000
St. Clare Hospice House Resident Fund	\$21,900
Home Health United	\$2,250

2010 Statement of Financial Position

	HHU - VNSF
ASSETS	
Current Assets:	
Cash	\$ 274,330
Prepaid expenses	4,653
Total Current Assets	278,983
Investments	2,467,529
TOTAL ASSETS	2,746,512
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts payable	\$ 69
Due to Home Health United, Inc.	35,378
Due to Home Care United, Inc.	689
Due to HHU Xtra Care, Inc.	81
Total Current Liabilities	36,217
Notes payable - Banks	-
TOTAL LIABILITIES	36,217
Net Assets	
Unrestricted	2,508,220
Temporarily restricted	177,318
Permanently restricted	24,757
TOTAL NET ASSETS	2,710,295
TOTAL LIABILITIES & NET ASSETS	2,746,512

To request a copy of our 990 report, contact Jeanette Fumelle at 608-241-6953 or jfumelle@hhuvns.org, or visit GuideStar.org.

2010 Operating Results

	HHU - VNS Foundation
REVENUES	
Contributions	256,338
Interest & dividends	42,565
Net realized and unrealized gains on investments	218,983
Net Revenue	517,886
EXPENSES	
Grants to HHU	35,085
Fundraising Expenses	98,175
Total Expenses	133,260
Increase (decrease) in Net Assets	\$ 384,626

2010 Operating Results

	Home Health United	Home Care United	HHU-Xtra Care	Total
REVENUES				
Net Patient/Program Revenue	\$ 19,889,706	\$ 16,764,862	\$ 2,166,892	\$ 38,821,460
Contributions	54,725	-	95,989	150,714
Other Revenue	346,015	151,521	6,180	503,716
Net Revenue	20,290,446	16,916,383	2,269,061	39,475,890
EXPENSES				
Salaries & Fringe Benefits	14,120,950	6,519,421	1,016,027	21,656,398
Supplies & Other	3,898,521	2,525,413	438,675	6,862,609
Product Costs	-	5,628,888	975,641	6,604,529
Depreciation & Amortization	382,242	683,751	268	1,066,261
Interest & Bank Fees	142,835	214,622	7,061	364,518
Total Expenses	18,544,548	15,572,095	2,437,672	36,554,315
Revenue in Excess of Expenses	\$ 1,745,898	\$ 1,344,288	\$ (168,611)	\$ 2,921,575

2010 Statement of Financial Position

	Home Health United	Home Care United	HHU-Xtra Care	Total
ASSETS				
Current Assets:				
Cash	\$ 3,467,237	\$ 1,354,678	\$ 251,837	\$ 5,073,752
Accounts receivable - Net	2,488,586	2,173,752	704,012	5,366,350
Other receivables	1,301	739,414	759	741,474
Due from affiliates	599,046	81	-	599,127
Inventory	-	2,852,393	-	2,852,393
Prepaid expenses	205,787	90,039	24,809	320,635
Total Current Assets	6,761,957	7,210,357	981,417	14,953,731
Assets limited as to use	138,526	53,790	15,535	207,851
Durable medical equipment - Net	-	422,893	-	422,893
Property and equipment - Net	4,939,831	4,611,068	2,952	9,553,851
Goodwill - Net	-	129,844	-	129,844
TOTAL ASSETS	11,840,314	12,427,952	999,904	25,268,170
LIABILITIES AND NET ASSETS				
Current Liabilities				
Current portion notes payable	\$ 156,018	\$ 203,914	\$ -	\$ 359,932
Accounts payable	147,361	569,337	40,323	757,021
Accrued payroll & payroll taxes	783,338	173,744	31,964	989,046
Accrued vacation benefits	597,232	243,550	23,206	863,988
Due to affiliates	-	157,103	405,876	562,979
Unearned revenue	979,316	-	-	979,316
Other	27,446	45,257	3,825	76,528
Total Current Liabilities	2,690,711	1,392,905	505,194	4,588,810
Notes payable - Banks	2,362,534	1,271,822	-	3,634,356
TOTAL LIABILITIES	5,053,245	2,664,727	505,194	8,223,166
Net Assets				
Unrestricted	6,787,069	9,763,225	494,710	17,045,004
Permanently restricted	-	-	-	-
TOTAL NET ASSETS	6,787,069	9,763,225	494,710	17,045,004
TOTAL LIABILITIES & NET ASSETS	11,840,314	12,427,952	999,904	25,268,170